



# Board Construction

Institute of Corporate Directors, Manitoba Chapter

Lunch Session – Wednesday, September 15, 2010

## Charlie Spiring, Founder & Board Chair Wellington West Capital Inc.



In Canada's financial services industry, few have risen as far while staying so firmly connected to their roots as Charlie Spiring. As Founder and Chairman of the Board of Wellington West Capital Inc., Charlie is best known for restoring the personal connection to investing.

When he created Wellington West in 1993, his vision was a brokerage firm owned by brokers, with a very real commitment to the firm's success and client's success. Under his leadership, Wellington West has grown into Manitoba's largest independently-owned investment firm, managing approximately \$9 billion in assets, employing more than 650 people and representing more than 70,000 client accounts.

Charlie's business achievements have earned many honours, including a spot on Canada's "Top 40 Under 40" and the Ernst & Young 2009 Entrepreneur of the Year Award for the Prairies Region. Wellington West has been ranked among the top deciles (including the #1 spot) of the 50 Best Employers in Canada for the past five years, was named one of Canada's fastest growing Companies in 2007 and was chosen as one of the Financial Post's Top 50 best-managed companies for 10 years. For four of the last six years, the firm has held the No. 1 spot on the Investment Executive's Brokerage Report Card survey.

And yet, Charlie has never stepped back from the front lines of the business. He continues to lead his own brokerage team and live the corporate slogan: "We keep it simple. We make it personal. We make it fun. Charlie also continues to play an active role in his local community. He currently chairs Yes! Winnipeg, a private-sector-driven effort to attract 4,000 new jobs and over a billion dollars in economic activity to the city, and he is a strong supporter of such causes as the Canadian Museum for Human Rights, Winnipeg Humane Society and United Way.

### Date

September 15, 2010

### Time

12:00 pm – 1:30 pm

### Location

The Manitoba Club

194 Broadway

*(No denim policy)*

**Cost for Members – \$45 +GST**

**Non-Members - \$55 +GST**

### Registration

Register online at [www.icd.ca](http://www.icd.ca)  
by email [Manitoba@icd.ca](mailto:Manitoba@icd.ca) or  
by phone 204.282.4089

### CHAPTER EXECUTIVE

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James McLandress, ICD.D (Co-

Scott Baldwin, MBA, ICD.D

Carol Bellringer, MBA, FCA

Calvin Edie

Hugh Goldie, PEng

Brian Hayward, M.Sc, C.Dir

Derek Johannson

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### CHAPTER ADVISORY

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